A REGULAR MEETING

Of The

TRAVERSE CITY LIGHT AND POWER BOARD

Will Be Held On

TUESDAY, March 22, 2016

At

5:15 p.m.

In The

COMMISSION CHAMBERS

(2nd floor, Governmental Center) 400 Boardman Avenue

Traverse City Light and Power will provide necessary reasonable auxiliary aids and services, such as signers for the hearing impaired and audio tapes of printed materials being considered at the meeting, to individuals with disabilities at the meeting/hearing upon notice to Traverse City Light and Power. Individuals with disabilities requiring auxiliary aids or services should contact the Light and Power Department by writing or calling the following.

Stephanie Tvardek Administrative Assistant 1131 Hastings Street Traverse City, MI 49686 (231) 922-4940 ext. 201

Traverse City Light and Power 1131 Hastings Street Traverse City, MI 49686 (231) 922-4940 Posting Date: 03-18-16 4:00 p.m.

AGENDA

Pledge of Allegiance

1. Roll Call

2. Consent Calendar

The purpose of the consent calendar is to expedite business by grouping non-controversial items together to be dealt with by one Board motion without discussion. Any member of the Board, staff or the public may ask that any item on the consent calendar be removed therefrom and placed elsewhere on the agenda for full discussion. Such requests will be automatically respected. If an item is not removed from the consent calendar, the action noted in parentheses on the agenda is approved by a single Board action adopting the consent calendar.

- a. Consideration of approving minutes of the Regular Meeting of March 8, 2016. (Approval recommended) (p.4)
- b. Consideration of authorizing a purchase order to Power Line Supply for optical wire for the LaFranier/Barlow Transmission Line Upgrade Project. (Approval recommended) (Schimpke) (p.7)
- c. Consideration of approving the Electric Utility 2016-17 Operating Budget. (Approval recommended) (Myers-Beman) (p.8)

Items Removed from the Consent Calendar

a.

3. Unfinished Business

None.

4. New Business

None.

5. Appointments

None.

6. Reports and Communications

- a. From Legal Counsel.
- From Staff.
 - 1. Discussion of the potential transfer of River Road customers to Cherryland Electric Cooperative. (Arends) (p.14)
 - 2. Presentation of the 2015 Annual Report to customers. (Myers-Beman) (p.17)

- 3. Consideration of canceling the April 12, 2016 Regular Board meeting. (Arends) (verbal)
- c. From Board.

7. Public Comment

/st

TRAVERSE CITY LIGHT AND POWER BOARD

Minutes of Regular Meeting
Held at 5:15 p.m., Commission Chambers, Governmental Center
Tuesday, March 8, 2016

Board Members -

Present:

Pat McGuire, Jeff Palisin, Amy Shamroe, Bob Spence, Tim Werner, Jan

Geht, John Taylor

Ex Officio Member -

Present:

Marty Colburn, City Manager

Others:

Tim Arends, Scott Menhart, Karla Myers-Beman, Pete Schimpke, Kelli

Schroeder

The meeting was called to order at 5:15 p.m. by Chairman Taylor.

Item 2 on the Agenda being Consent Calendar

Moved by McGuire, seconded by Shamroe, that the following actions, as recommended on the Consent Calendar portion of the Agenda, be approved:

- a. Minutes of the Regular Meeting of February 23, 2016
- b. Board policies:
 - 1. Time Card Policy
 - 2. Employee Conduct Policy
- Consultant Agreement with CS Research & Consulting, LLC for the 2016 Funding Survey
- d. Purchase order to RESCO in the amount of \$196,083 for transmission poles for the LaFranier/Barlow Transmission Line Upgrade Project.

CARRIED unanimously.

Items Removed from the Consent Calendar

None.

Item 3 on the Agenda being Unfinished Business

None.

Item 4 on the Agenda being New Business

None.

Item 5 on the Agenda being Appointments

None.

Item 6 on the Agenda being Reports and Communications

a. From Legal Counsel.

None.

- b. From Staff.
 - 1. Karla Myers-Beman presented the 2016-17 Electric Fund budget.

The following individuals addressed the Board:

Tim Arends, Executive Director
Marty Colburn, City Manager
Kelli Schroeder, Manager of HR and Communications

- c. From Board.
 - 1. Marty Colburn stated the billing from TCL&P for tree trimming assistance during the August storm has been paid in full by the City. Marty explained the \$100,000 funding from the state has been split 84%-16% between TCL&P and the City.
 - 2. Bob Spence asked for an update regarding the Garland Street project.

The following individuals addressed the Board:

Marty Colburn, City Manager Tim Arends, Executive Director

Item 7 on the Agenda being Public Comment

No one from the public commented.

There being no objection, Chairman Taylor declared the meeting adjourned at 5:56 p.m.

Tim Arends, Secretary
LIGHT AND POWER BOARD

/st



To:

Light & Power Board

From:

Pete Schimpke, Manager of Operations & Engineering

Date:

March 15, 2016

Subject:

LaFranier/Barlow Transmission Line Upgrade Project - Optical Ground Wire

Purchase

On Tuesday, March 15, 2016, one (1) bid was received for Optical Ground Wire (OPGW) with the bidder being Power Line Supply. GRP Engineering, Inc. (GRP) evaluated the bid and determined it was reasonable in terms of price and quality of material. Please note that OPGW is considered a specialty item so no bids for "equivalents" were requested.

The Bid price was:

Vendor: Power Line Supply

OPGW

\$26,260.00

<u>Hardware</u>

\$17,141.11

Total

\$43,401.11

These costs are approximately 14% lower than what was estimated.

For your review, attached is GRP's letter recommending Power Line Supply. Staff concurs with GRP's recommendation to accept this bid in the amount of \$43,401.11 and recommends the Board authorize the issuance of a purchase order for the OPGW and associated hardware.

This item is appearing on the Consent Calendar as it is deemed by staff to be a non-controversial item. Approval of this item on the Consent Calendar means you agree with Staff's recommendation.

If any member of the Board or the public wishes to discuss this matter, other than clarifying questions, it should be placed on the "Items Removed from the Consent Calendar portion of the agenda for full discussion. If after Board discussion you agree with staff's recommendation then the following motion would be appropriate.

MOVED BY	, SECONDED BY

THAT THE BOARD AUTHORIZES THE EXECUTIVE DIRECTOR TO ISSUE A PURCHASE ORDER TO POWER LINE SUPPLY IN THE AMOUNT OF \$43,401.11 FOR OPTICAL GROUND WIRE AND ASSOCIATED HARDWARE FOR THE LAFRANIER/BARLOW TRANSMISSION LINE UPGRADE PROJECT.

March 15, 2016 15-0799.01

Mr. Pete Schimpke Traverse City Light & Power 1131 Hastings Street Traverse City, MI 49686

RE: LaFranier Road 69kV Transmission Line **OPGW Bid Evaluation & Recommendation**

Dear Pete:

GRP Engineering, Inc. has completed our evaluation of the optical ground wire (OPGW) bid received for the LaFranier Road Transmission Line project. Bids for the 20,200' of OPGW and associated hardware were requested from a single vendor, Power Line Supply (PLS). All OPGW currently on TCL&P's transmission system is AFL Alumacore 24 strand fiber supplied by PLS. Bids for "or equals" historically have not been requested as this is a specialty item that TCL&P does not wish to stock spare material from several different manufacturers.

<u>Item</u>	<u>Price</u>
OPGW	\$26,260.00
Hardware	\$17,141.11
	Total \$43,401.11

Although an estimate for this particular group of items was not separated in the project cost estimate, the cost of the OPGW is 14% lower than what was estimated. GRP Engineering, Inc. recommends that TCL&P accept the bid from PLS for the OPGW and associated hardware. Please contact me should you have any additional questions regarding this evaluation and recommendation.

Sincerely,

GRP Engineering, Inc.

Michael P. McGeehan, P.E.

what P. Alcohelan

Project Manager

ce: Traverse City Light & Power

Mr. Tim Arends



To:

Light & Power Board

From:

Karla Myers-Beman, Controller

Date:

March 15, 2016

Subject:

Electric Fund Budget

In accordance with City Charter Chapter XVIII, section 179 (o), the 2016-17 Electric Fund Operating Budget must be submitted to the City Commission by its last meeting in April.

The Electric Fund was reviewed by the Board at the last meeting, March 8, 2016 and no changes have been made since the initial presentation. The budget is attached for your reference.

Included with the adoption of the budget staff understands the Board would like to select the ten year amortization based on the market value of assets option for contributions into the Municipal Employees' Retirement System ("MERS"). This selection does not directly affect the income statement, but rather the Utility's cash flow statement. Additionally, this will be reviewed by staff and brought to the Board during the budget process on an annual basis going forward.

Staff recommends that the Board approve submittal of the 2016-17 Electric Fund Budget to the City Commission for its consideration.

This item is appearing on the Consent Calendar as it is deemed by staff to be a non-controversial item. Approval of this item on the Consent Calendar means you agree with staff's recommendation.

If any member of the Board or the public wishes to discuss this matter, other than clarifying questions, it should be placed on the "Items Removed from the Consent Calendar" portion of the agenda for full discussion.

If after Board discussion you agree with staff's recommendation the following motion would be appropriate:

MOVED BY	, SECONDED BY	. THAT THE

LIGHT & POWER BOARD APPROVES SUBMITTAL OF THE 2016-17 ELECTRIC FUND OPERATING BUDGET AS PRESENTED TO THE CITY COMMISSION FOR ITS CONSIDERATION. IN ADDITION, THE BOARD DIRECTS STAFF TO CONTRIBUTE INTO THE RETIREMENT SYSTEM BASED ON THE TEN YEAR AMORTIZATION CALCULATED ON THE MARKET VALUE OF ASSETS OPTION PROVIDED BY MERS.

	FY 13/14 Actual	FY 14/15 Actual		FY 15/16 Budget	FY 15/16 Projected		FY 16/17 Requested
Operating Income:	\$ 35,292,126	\$ 37,143,589	\$	35,928,700	\$ 35,697,300	\$	37,091,900
Operating Expenses:						•	
Generation Expenses:			7			:	
Capacity	\$ -	\$ 12,000	\$	672,000	\$ 539,000	\$	745,000
Purchased Power - MISO	128,612	(358,421)		257,800	817,000		1,401,000
Purchased Power - Lansing BWL	5,950,586	5,675,258		3,091,000	2,874,000		0
Stoney Corners - Wind Energy	2,890,566	2,819,687	1	3,257,000	3,227,500		3,170,000
Combustion Turbine Power Cost	3,081,983	3,364,832		4,714,000	3,840,600		4,272,000
Campbell #3 Power Cost	5,372,167	4,850,934		4,580,000	4,066,600		4,412,000
Belle River #1 Power Cost	5,191,796	5,349,402		4,364,000	3,770,000		4,187,000
Landfill Gas - Granger Project	396,367	494,766		1,127,000	800,000		1,118,000
M-72 Wind Turbine		8,890		42,000	37,000		37,000
Bilateral Contracts	3,345	292,322		2,357,000	2,522,000		4,286,000
Other Generation Expenses	203,704	345,503		317,100	357,550		449,650
Total Generation Expenses	23,219,126	 22,855,173		24,778,900	 22,851,250		24,077,650
Distribution Expenses:			į				
Operations & Maintenance	3,355,752	3,530,929		3,976,150	4,011,750		3,886,250
<u>Transmission Expenses:</u>							
Operations & Maintenance	299,449	406,584		359,300	401,300		437,000
Other Operating Expenses:							
Metering & Customer Accounting	479,851	568,692		521,500	548,050		559,350
Conservation & Public Services	440,260	513,302		679,400	607,520		486,000
Administrative & General	753,148	834,938	-	901,800	946,950		1,187,800
Insurance	59,502	57,875		63,000	63,000		65,500
Depreciation Expense	2,027,184	2,157,940		2,150,000	2,300,000		2,525,000
City Fee	1,775,851	1,863,259		1,801,000	1,790,000		1,870,000
Total Other Operating Expenses	5,535,796	 5,996,006	w	6,116,700	 6,255,520		6,693,650
Total Operating Expenses	32,410,123	32,788,692		35,231,050	33,519,820		35,094,550
Operating Income	\$ 2,882,003	\$ 4,354,897	\$	697,650	\$ 2,177,480	\$	1,997,350
Non Operating Revenues/(Expenses):	4 4 4 0 4 11 0			450 550	40.4.000		222 222
Non Operating Revenues Non Operating Expenses	1,149,156	544,543 (428,620)	:	456,750	484,200		369,200
Total Non Operating Revenue	1,149,156	115,923	:	456,750	484,200	:	369,200
OTHER FINANCING SOURCES: Transfers in	<u>-</u>		:		175,000		175,000

	FY 13/14 Actual		FY 14/15 Actual		FY 15/16 Budget		FY 15/16 Projected		FY 16/17 Requested
OPERATING REVENUES:					1	''			<u> </u>
Residential Sales	\$ 6,382,04	4 5	6,612,011	\$	6,338,000	\$	6,100,000	\$	6,375,000
Commercial Sales	15,612,42		16,392,293	•	15,766,500	*	15,300,000	Ψ.	16,150,000
Industrial Sales	9,950,82		10,788,926		10,040,000		9,800,000		10,770,00
Public Authority Sales	296,80		317,521		286,000		300,100		315,00
Street Lighting Sales	195,17		199,517		195,000		195,000		195,00
Yard Light Sales	79,55		86,531		82,000		80,000		82,00
Forfeited Discounts	57,69		73,522		60,000		70,000		70,00
Merchandise and Jobbing	43,44		115,918		187,000		281,500		64,20
Recovery of Bad Debts	18		30		200		201,000		20
Sale of Scrap	34,33		30,804		35,000		35,000		35,00
Miscellaneous Income	34,33 37,38		42,535		38,500		33,000		33,00
Refunds and Rebates	1,41		2,481		500		2,500		2,50
MISO Revenue	2,600,84		2,481,500		2,900,000		3,500,000		3,000,00
WISO Revenue	•								
TOTAL OPERATING REVENUES	\$ 35,292,12	6 \$	37,143,589	\$	35,928,700	\$	35,697,300	\$	37,091,90
OPERATING EXPENSES:									
SENERATION-OPERATING & MAINTENAL	NCE:								
Salaries and Wages	\$ -	\$	104,905	\$	125,400	\$	116,000	\$	152,10
Fringe Benefits	-		96,876		85,600		116,300		148,80
Wind Generation - Traverse	16,14	8	60		•		· <u>-</u>		· <u>-</u>
Trap and Transfer	. 7		95		250		250		25
Union Street Fish Ladder		-			250		250		25
Operation Supplies	65	3	470		1,000		1,000		1,00
Capacity Purchases			12,000		672,000		539,000		745,00
Purchased Power - MISO	128,61	2	(358,421)		257,800		817,000		1,401,00
Purchased Power - LBWL	5,950,58	6	5,675,258		3,091,000		2,874,000		-
Stoney Corners - Wind Energy	2,890,56	6	2,819,687	:	3,257,000		3,227,500		3,170,00
Combustion Turbine Power Cost	3,081,98		3,364,832		4,714,000		3,840,600		4,272,00
Campbell #3 Power Cost	5,372,16		4,850,934		4,580,000		4,066,600		4,412,00
Belle River #1 Power Cost	5,191,79	6	5,349,402		4,364,000		3,770,000		4,187,00
Landfill Gas - NANR & Granger Project	396,36		494,766		1,127,000		800,000		1,118,00
M72 Wind Turbine	-	_	8,890		42,000		37,000		37,00
Bilateral Contracts	3,34	5	292,322		2,357,000		2,522,000		4,286,00
Total Purchased Power	23,015,42		22,509,670		24,461,800		22,493,700		23,628,0
Puchased Power Cost as % of Sales	70.78	%	65.44%		74.79%		70.79%		69.73
Coal Dock	8,07	5	9,367		2,500		2,500		-
Communications	42	1	1,084		1,500		250		25
Meal Payments		-	80		200		200		20
Safety	2,76	5	2,201		3,500		3,500		3,50
Tools	3	В	-		500		500		50
Professional and Contractual	174,21	9	113,124		68,000	٠	94,000		110,00
Transportation	-	-	9,618		11,500		8,000		9,80
Professional Development	1,31	1	-		2,000		2,000		2,00
Uniforms	•	-	2,156		2,500		3,500		3,50
Vehicle Rentals		-	8,243		12,400		9,300		17,50
Miscellaneous		-	(2,776)		-		-		-
Fotal Generation O & M	23,219,12	6	22,855,173		24,778,900		22,851,250		24,077,65

	FY 13/14 Actual	FY 14/15 Actual	FY 15/16 Budget	FY 15/16 Projected	FY 16/17 Requested
DISTRIBUTION OPERATION & MAIN	TENANCE			······	
Salaries and Wages	-	1,223,372	1,550,600	1,186,000	1,247,000
Fringe Benefits		1,077,958	1,100,400	1,155,900	1,200,650
Office Supplies	4,404	2,176	4,700	2,500	4,000
Operation Supplies	36,281	38,101	40,000	40,000	40,000
Utilities	57,511	54,372	53,000	61,000	63,000
Meals and Payments	-	3,609	4,800	4,400	6,000
Communications	79,928	27,217	24,000	24,500	64,000
Software and Hardware	1,750	66,827	151,000	75,000	158,000
Supervision and Maintenance	618,832	-	-		100,000
Substation	109,084	219,685	123,900	70,000	119,900
Overhead Lines	418,792	160,495	175,800	175,800	181,000
Load and Dispatching	455,550	100,400	110,000	10,000	30,600
Storm Damage Contingency	118,025		50,000	450,000	100,000
Underground Lines	229,128	33,519	28,000	48,000	40,000
Customer Installations	21,334	00,010	20,000		
Electric Meters	76,602	7,509	12,000	6,000	8,000
Street Lighting	317,487	250,383	244,000	215,000	204,000
Traffic Signal Oper. & Maint.	122,135	4,120	17,000	5,000	10,000
Radio Equipment	5,627	10,390	2,500	3,500	5,000
Plant & Structures	249,074	68,965	85,000	87,000	96,700
Shop Labor	152,496	00,303	03,000	07,000	30,700
Safety	79,753	34,205	45,000	34,500	38,000
Tools	14,242	13,599	20,000	35,000	20,000
Uniforms	14,242	18,318	16,150	29,750	23,000
Professional and Contractual	37,064	122,274	95,800	167,000	93,500
Rent Expense	1,536	1,688	2,000	1,700	2,000
Professional Development	138,936	35,788	66,000	55,000	60,000
Printing and Publishing	1,301	2,601	3,000	3,500	3,500
Transportation	-	29,496	35,000	26,700	29,000
Vehicle Rentals	_	11,036	21,000	28,500	28,900
Miscellaneous	332	539	500	20,500 500	20,500 500
Inventory Adjustments	8,548	12,687	5,000	10,000	10,000
Total Distribution O & M	3,355,752	3,530,929	3,976,150	4,011,750	3,886,250
Total Distribution O & W	3,350,752	3,530,929	3,976,190	4,011,750	3,000,200
TRANSMISSION OPERATIONS & MA	INTENANCE:	227			
Salaries and Wages	•	287,792	219,500	263,000	279,000
Fringe Benefits	-	952	3,800	4,000	4,000
Supervision & Maintenance	109,335		-		
Substation	8,646	13,725	25,000	16,000	16,000
Overhead Lines	(1,007)	10,364	10,000	21,000	21,000
Load and Dispatching	84,001	-	-	-	-
MISO Transmission	25,425	24,481	27,500	33,000	36,000
Tools	•	•	3,500	3,500	3,000
Professional and Contractual	-	-	5,000	•	15,000
Vehicle Rentals Miscellaneous-MPPA Transmission Proj	- ect 73,049	- 69,270	- 65,000	800 60,000	1,000 62,000
Total Transmission O & M	299,449	406,584	359,300	401,300	437,000

	FY 13/14 Actual	FY 14/15 Actual	FY 15/16 Budget	FY 15/16 Projected	FY 16/17 Requested
METERING & CUSTOMER ACCOUNTING:					
Salaries and Wages	237,269	279,959	281,500	259,300	268,200
Fringe Benefits	132,343	162,424	123,000	131,150	134,700
Office Supplies	2,563	2,110	4,000	4,900	4,150
Communications	232	173	400	400	400
Meal Payments	90	20	200	200	200
Safety	570	2,979	3,200	3,500	3,500
Uniforms	588	1,638	3,600	3,500	3,000
Professional and Contractual	10,805	17,764	12,000	12,000	14,000
Postage	28,332	27,799	35,000	29,400	33,000
Uncollectable Accounts	29,816	37,912	10,000	38,000	38,000
Collection Costs	595	2,595	2,000	5,500	6,000
Data Processing	20,718	16,509	22,000	25,000	25,000
Transportation	3,722	3,055	4,200	6,800	8,500
Professional Development	610	320	6,500	6,500	2,500
Printing and Publishing	2,040	482	4,000	1,800	4,000
Vehicle Rentals	6,904	11,455	7,400	18,500	12,600
Miscellaneous	2,654	1,498	2,500	1,600	1,600
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Total Customer Accounting	479,851	568,692	521,500	548,050	559,350
CONSERVATION & PUBLIC SERVICES:					
Salaries and Wages	-	39,575	53,000	31,900	15,100
Fringe Benefits	-	28,427	29,900	20,770	11,100
Professional and Contractual	2,120	25,000	30,000	41,000	6,500
Contract Labor - Energy Optimization	-	(65,443)	-	30,950	-
Public Service & Communications	12,597	12,439	44,000	27,000	30,800
Community Services	50,564	1,866	500	32,200	34,000
Professional Development	-	102	5,000	-	3,000
Printing and Publishing	-	892	=	-	-
Vehicle Rentals	-	7,419	7,500	3,700	5,000
PA295 Energy Optimization Compliance_	374,979	463,025	509,500	420,000	380,500
Total Conservation & Public Services	440,260	513,302	679,400	607,520	486,000
ADMINISTRATIVE AND GENERAL:					
Salaries and Wages	294,004	362,235	367,300	374,250	521,000
Fringe Benefits	133,115	195,384	201,300	281,300	361,300
Office Supplies	11,177	5,207	9,000	5,200	5,200
Communications	12,636	5,030	3,500	3,200	3,500
Software and Hardware	· -	16,350	22,200	15,000	22,500
Fees and Per Diem	64,362	57,668	67,000	65,000	66,300
Board Related Expenses	11,678	3,308	15,000	4,400	15,000
Professional & Contractual	141,522	101,647	106,300	106,300	83,300
Legal Services	53,312	49,631	60,000	56,000	63,200
Employee Appreciation	9,129	11,813	9,700	8,700	9,000
City Fee	1,775,851	1,863,259	1,801,000	1,790,000	1,870,000
Transportation	1,846	1,267	2,500	1,500	1,500
Professional Development	15,232	21,303	27,000	15,100	25,000
Printing & Publishing	4,798	3,436	6,000	4,000	6,000
Insurance and Bonds	59,502	57,875	63,000	63,000	65,500
Miscellaneous	337	659	5,000	7,000	5,000
Depreciation Expense	2,027,184	2,157,940	2,150,000	2,300,000	2,525,000

		FY 13/14 Actual	FY 14/15 Actual	FY 15/16 Budget		FY 15/16 Projected	ا	FY 16/17 Requested
Total Operating Expenses		32,410,123	 32,788,692	35,231,050	,	33,519,820		35,094,550
Operating Income	\$	2,882,003	\$ 4,354,897	\$ 697,650	\$	2,177,480	\$	1,997,350
NON OPERATING REVENUES/(EXPENSES	}:							
Rents and Royalties	\$	47,282	\$ 49,046	\$ 44,350	\$	44,500	\$	40,700
Pole Rentals		35,931	42,180	34,600		33,700		36,500
Reimbursements		616,140	143,048	102,800		204,000		72,000
Interest & Dividend Earnings		402,872	310,269	250,000		200,000		170,000
Gain/(Loss) on Sale of Fixed Assets		46,931	(428,620)	25,000		2,000		50,000
Total Non Operating Revenue/(Expense:		1,149,156	 115,923	 456,750		484,200		369,200
Net Income before Transfers	\$	4,031,159	\$ 4,470,820	\$ 1,154,400	\$	2,661,680	\$	2,366,550
OTHER FINANCING SOURCES:								
Operating Transfers In		•	•	•		175,000		175,000
Net Income	\$	4,031,159	\$ 4,470,820	\$ 1,154,400	\$	2,836,680	\$	2,541,550

Traverse City Light & Power

10.000	Actual	Projected	Estimate	Estimate	Estimate	Estimate	Estimate
Fiscal Year:	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21
Receipts							'n
Charges for Services	34,396,799	31,775,100	33,887,000	34,564,740	35,256,035	35,961,155	36,680,379
Other Operating Revenues	2,746,790	3,922,200	3,204,900	3,268,998	3,334,378	3,401,066	3,469,087
Non Operating Revenues	544,543	484,200	369,200	376,584	384,116	391,798	399,634
Transfers in	-	175,000	175,000	175,000	150,000	150,000	150,000
otal Receipts	37,688,132	36,356,500	37,636,100	38,385,322	39,124,528	39,904,019	40,699,099
Payments							
Generation Expense	22,855,173	22,851,250	24,077,650	24,559,203	25,050,387	25,551,395	26,062,423
Distribution Expense	3,530,929	4,011,750	3,886,250	3,963,975	4,043,255	4,124,120	4,206,602
Transmission Expense	406,584	401,300	437,000	445,740	454,655	463,748	473,023
Metering & Customer Accounting	568,692	548,050	559,350	570,537	581,948	593,587	605,458
Conservation & Public Service	513,302	607,520	486,000	495,720	505,634	515,747	526,062
Administrative & General	834,938	946,950	1,187,800	1,211,556	1,235,787	1,260,503	1,285,713
Insurance	57,875	63,000	65,500	66,810	68,146	69,509	70,899
City Fee	1,863,259	1,790,000	1,870,000	1,907,400	1,945,548	1,984,459	2,024,148
GASB 68 Adjustment	(383,350)	(490,284)	775,330	790,837	806,654	822,787	839,242
Capital Investments	6,214,308	6,137,000	7,746,500	8,186,000	4,800,000	4,090,000	4,275,000
otal Payments	36,461,710	36,866,536	41,091,380	42,197,778	39,492,013	39,475,854	40,368,571
Cashflow Surplus/Deficit (-)	1,226,422	(510,036)	(3,455,280)	(3,812,456)	(367,485)	428,165	330,529
- Indiana in the second of the	1,220,422	(310,030)	(5/155/255)	(0,022) 100)	(201):02)		200,020
Opening Cash & Investments Balance	21,091,983	22,318,405	21,808,369	18,353,089	14,540,633	14,173,148	14,601,313
Closing Cash & Investments Balance	22,318,405	21,808,369	18,353,089	14,540,633	14,173,148	14,601,313	14,931,842
							·
Reserved Cash & Investment Balance	9,200,000	9,350,000	9,525,000	9,700,000	9,800,000	9,900,000	10,000,000
Unreserved & Undesginated Cash & Investment Balance	13,118,405	12,458,369	8,828,089	4,840,633	4,373,148	4,701,313	4,931,842

Notes and Assumptions

Trust fund will be depleted at end of fiscal year and power cost recovery will increase revenues by \$1,000,000 in 2016-17

Load growth increase of .5% per year

General inflation increase of 2% year

Estimated increased in purchase power (generation cost) of 2% year and increase in charges for services at 1.5% to cover increase in generation costs through the power cost recovery rate



To:

Light & Power Board

From:

Tim Arends, Executive Director

Date:

March 14, 2016

Subject:

River Road Service Area

Recently, Traverse City Light & Power ("TCL&P") staff met with General Counsel regarding franchise agreements in the utility's service area. The focus was on agreements in Mayfield and Paradise Townships whose agreements are in need of renewal. Other agreements are not due to expire until the 2020's. Services in Mayfield and Paradise comprise the customers along River Road. This distribution line extends from the end of Cass Road to what was Brown Bridge Dam. The line originated for the purpose to have energy generated from the dam flow into TCL&P's system. Since the dam was removed in 2012 that need no longer exists and I believe a discussion should occur if TCL&P should continue to maintain and own this distribution circuit.

A few months ago, I approached Cherryland Electric Cooperative ("Cherryland") and asked if they would be interested in acquiring this line segment, and its corresponding customers, into its system. For Cherryland it could provide the opportunity to create a reliability redundancy on its system (from Garfield to Keystone), along with gaining those customers served by the line.

The General Manager of Cherryland discussed this idea with his Board and they are receptive to the idea, but wanted confirmation from the TCL&P Board if it was interested in furthering the discussion.

The following are options for the Board to consider if it agrees the idea is worth pursuing (these options are not all inclusive of the possibilities):

- Negotiate a sale price for a depreciated value of the line, along with the value of the added 117 customers it serves.
- Propose a "load swap" of customers that would give current Cherryland customers to TCL&P that are much closer to TCL&P's utility's service area, while selling a depreciated value of the line to Cherryland along with its right to serve those customers on River Road (this option would remove all TCL&P customers from Mayfield and Paradise Township's and forever bar TCL&P from serving in those townships going forward, in accordance with state law).
- Enter into a 411 Agreement with Cherryland that give the customers to Cherryland and current Cherryland customers to TCL&P, a load swap. The 411 Agreement would further define TCL&P's service area in the township's it currently serves that would clearly define each utility's right to serve within those boundaries. Similar to the 411

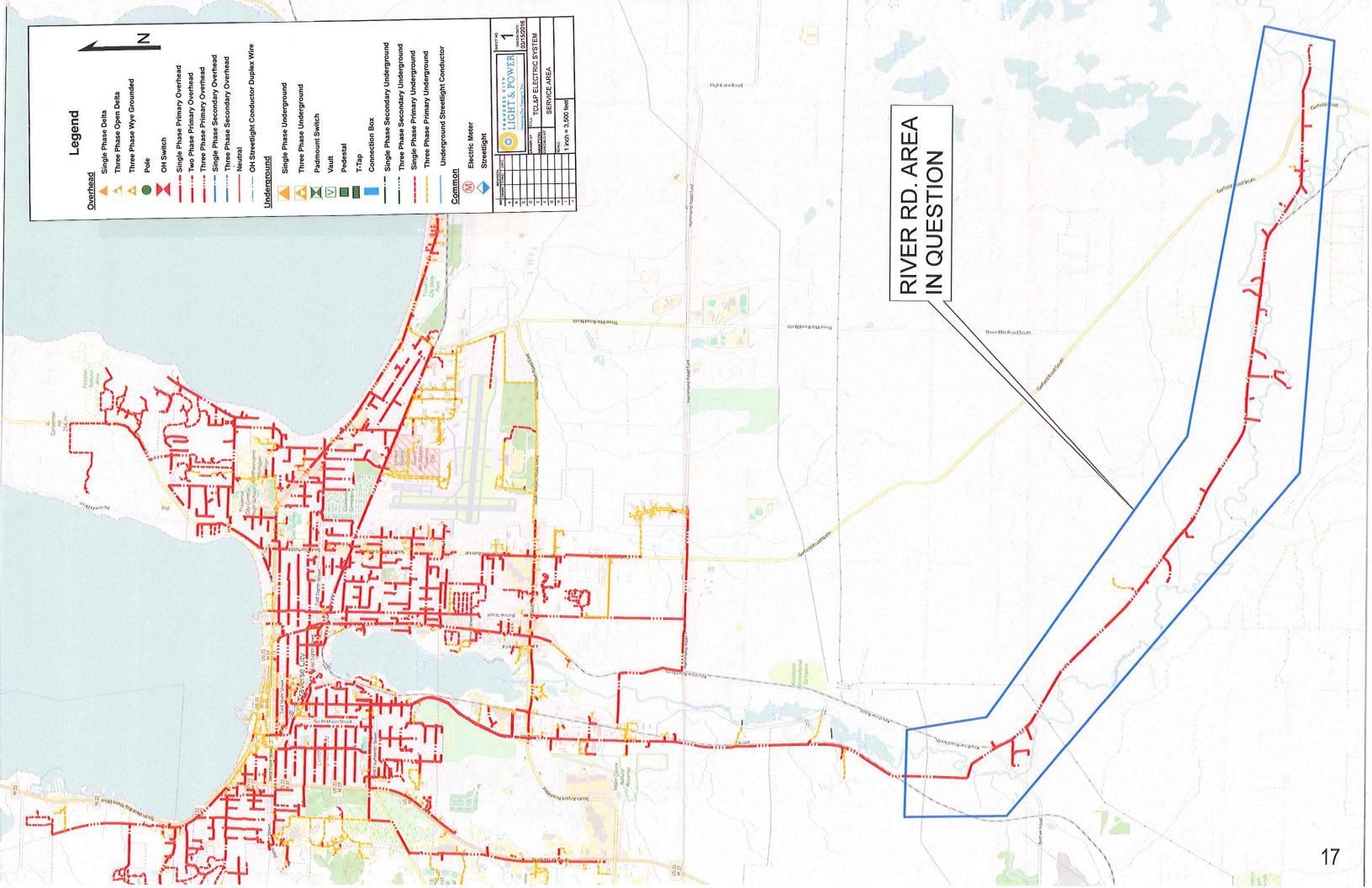
Agreement the utility has with Consumer's that give the exclusive right to TCL&P to serve within the city limits, with a couple exceptions.

Staff's preference would be in pursuing a load swap with Cherryland (not to include a 411 Agreement). This option would secure the revenue base of the utility going forward without impairing the utility to future expansion of its system in the contiguous townships surrounding the city. The River Road service area in 2015 had 117 customers, consuming 1,512,635 kWh's, generating \$169,194.82 in utility revenue.

Attached is a map of the service area in question.

As you know, the more outlying the service area the more expensive those customers are to serve. The River Road area is more a rural utility area in comparison to TCL&P's urban footprint. I believe a load swap would best serve both utilities and the customers that would be impacted by such a transaction.

Of course, this is just a discussion topic at this point. I will be looking for some direction from the Board on whether staff should pursue this idea or leave things as they are. If you direct staff to further pursue it we will need to know what direction those talks should take, or what other information you desire to give that direction.





To:

Light & Power Board

From:

Karla Myers-Beman, Controller

Date:

March 14, 2016

Subject:

Annual report

One goal within last year's strategic plan was for the development of an annual report that will provide a simplified report including financial, summary of accomplishments and benchmarking information for the utility's customers and other potential interested parties. This was not included in the current year strategic plan as it was expected the annual report would continue and become part of staff's regular duties.

Staff enhanced this year's report by providing readers rate information by utility along with performance benchmarking on financial, operating and other ratios. Each year staff will continually make improvements to the annual report and welcomes any suggestions for improvement.

Staff plans on submitting the annual report into APPA's annual program evaluation of municipal public power agency's annual reports in August. Additionally, staff will make this report available on the utility's website and a hard copy will be provided to the library and at the reference desk.

I would like to thank and give credit to Kelli Schroeder, Manager of Human Resources and Communications, for her assistance in developing this report.



2014-2015 Annual Report

Traverse City Light & Power is focused on providing Public Power benefits of safety, lower rates, high reliability, local control and exceptional customer service to the City and its residents and all Traverse City Light and Power customers.



South Substation

Our Message

s we write this piece the U.S. Supreme Court recently placed the Environmental Protection Agency's ("EPA") Clean Power Plan ("CPP") legislation on hold. The CPP is a set of regulations that will limit carbon emissions from existing power plants. The underlying issue with this legislation is the unprecedented legal authority the EPA is expressing over regulating greenhouse gases. The legislation provides building blocks of how the reduction in carbon emissions should be achieved. They are 1) heat rate improvements at existing plants 2) conversion from coal to lower emitting natural gas power plants 3) increased deployment of renewable energy and 4) energy waste reduction efforts. The largest legal question over the CPP is if the EPA has legal authority to impose these regulations on the states. Regardless of the legislative/legal wrangling, Michigan utilities are planning to reduce their carbon footprint through the retirements of several aged coal fired plants, deploying renewable energy, reducing energy waste, and switching to lower carbon emitting natural gas fired power plants.



John Taylor **Board Chairperson**

At the local level, TCL&P has made great strides in providing safe and reliable electricity to its customers. After several community meetings with various community stakeholders the utility Board approved the West Side Transmission Line Upgrade Project, which commenced during the summer of 2015. This project required vast community input as the transmission line is located through one of Traverse City's natural preserves, Hickory Meadows, and a residential neighborhood. Community members questioned if there were viable alternatives to its current location. The Board ultimately approved upgrading the line in its current location. This project is one of the last steps in creating a fully looped system to allow for continuous service to the utility's customers if there was a single contingency event with one of the utility's other transmission lines.



Timothy Arends Executive Director

As for power supply, the utility completed an Integrated Resource Plan authored by RTD Consultants, LLC that provided several recommendations. However, the overall arching recommendation was for the utility to work in collaboration with the Michigan Public Power Agency ("MPPA"), an agency created for the benefit of all of the state's municipal utilities in creating opportunities for joint action that enable them to competitively provide reliable, cost effective and environmentally responsible electric utility services to their communities. Over this past year the utility has worked with MPPA in securing purchase power contracts for the coming years at a lower cost than is being purchased today. However, the expected increase in generating capacity costs for TCL&P will likely offset those savings.

Technology is the future of electric utilities! That is the reason that technology is a high strategic priority of TCL&P. The utility is gaining operating efficiencies through instantaneous data access and updates, and the ability to provide up to date accurate information through various channels that in the end will benefit the utility's customers. The utility completed implementing Milsoft Outage Management System, a key to customer communication by providing a pictorial view of where the outages are and locations of crews working on restoring power outages. This software system also provides efficiencies for staff in managing the outage by enabling faster, more accurate detection and analysis of response to individual and system wide disturbances. This was evident during the August 2015 wind storm in Traverse City. The utility is continually improving the outage management system with the implementation of IVR (Integrated Voice Response), an automated call handling system. Simultaneously with the outage management system, the utility continues to research Automated Metering Infrastructure for consideration of future implementation.

TCL&P continues to create a long-term plan designed to implement programs and/or incentives that will manage load growth aimed at reducing peak demand. These programs will be implemented to achieve maximum energy efficiency outcomes for the financial benefit of all rate payers. Simply put, the lowest cost energy is the energy that is not needed.

Please know TCL&P is committed to the community by providing the public power benefits of safety, lower rates, high reliability, local control and exceptional customer service.

Our Year

Safety

The 2014-15 fiscal year was another good year which included the implementation of the Storm Restoration Manual and a complete review by the Safety Committee of the 2015 APPA Safety Manual. The Safety Committee continually reviews the Safety Manual in an effort to include any necessary updates of safety practices performed by the utility. In addition, only one lost time accident occurred, remaining the same as the prior year.

The utility continues to make safety a priority and is proud of the efforts the employees put into creating and maintaining a culture of safety.

Reliability

The utility invested in approximately \$150,000 in tree trimming which was 26 road miles and responded to 182 customer generated requests. A properly maintained right of way significantly reduces the length and occurrence of an outage. The utility's ASAI index (total of customer hours available divided by total customer hours demanded) in 2014 was 99.989%.

During the year, public meetings were held to discuss options and receive community input regarding the upgrade of the West Side Transmission Line. This upgrade was one of the final pieces the utility needed to have a complete looped transmission system, along with additional reliable sources of electrical power to the utility's distribution system, two from the south, one from the east and one from the west. After much community participation and discussion the Board agreed to upgrade the line to current day standards with the commencement of the construction occurring in July 2015.

In January 2015 the Utility substantially completed the construction of the South Substation. The South Substation was constructed to shorten distribution circuits and offload significant load in that area from the existing four distribution substations to improve system reliability. The substation is fully operational as of this writing.

Financial

As a result of a cost of service study, the utility had its first base rate increase since 2008 which equated to an overall 1.5% increase that was implemented July 1, 2014. This action starts the gradual move to eliminate subsidization between the customer classes.

Technology

TCL&P finished the construction of the WIFI project in the Downtown Development Authority ("DDA") district. This project was in collaboration with TCL&P and the Downtown Development Authority. This will allow community members and tourists the ability to connect to an open air Wi-Fi while enjoying what Traverse City's Downtown has to offer: beautiful beaches, parks and shops.

Generation

The utility completed an Integrated Resource Plan that provided several recommendations for the utility to consider in the future. The overarching recommendation was for the utility to work in conjunction with the Michigan Public Power Association (MPPA) on seasonal purchases, firm energy contract purchases, development of a long-term capacity purchase and a renewable energy program, and acquire mid-range capacity.

During the summer of 2015, the sale of the M-72 wind turbine was finalized. This was the first utility grade wind turbine in the United Stated when constructed in 1996. It was sold to Heritage Sustainable Energy LLC through a purchase contract in concert with a purchase power agreement allowing the energy to be sold back to the utility.

Employees

TCL&P employs thirty-eight full-time employees. In fiscal year 2014-15 the utility had seven employees who were recognized for their years of service, whether it was 5, 10, 15, 20, 25 or 30 years. We also wished three employees a happy retirement.

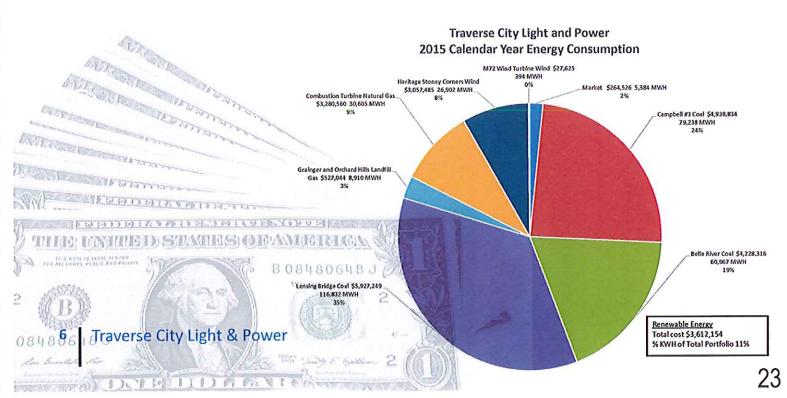
Energy Optimization

Through its customers engaging in energy optimization programs, TCL&P saved an additional 3 million in kWh's. This exceeded the state-mandated goal by 22%, saving enough electricity to power approximately 526 Traverse City area homes for an entire year! The savings were through free LED light bulbs and coupons for discounted LED and holiday light sets, incentives for purchasing ENERGY STAR® appliances, high efficiency HVAC systems, recycling old inefficient refrigerators, freezers, room air conditioners and dehumidifiers. In addition, business customers were offered incentives for upgrading equipment with greater energy efficiency including lighting, motors, air systems, refrigeration, HVAC units and building management systems. TCL&P was also a proud partner in the Habitat for Humanity net-zero Depot Housing Project and provided LED lighting and rebates for high efficiency appliances, HVAC systems and solar generation systems in all three homes. This project was a finalist of the Governor's Energy Efficiency Innovator Award.



Balance Sheet

Current assets		Current liabilities	
Cash and cash equivalents	\$ 9,098,003	Accounts payable	\$ 1,982,595
Investments	13,220,402	Accrued expenses and other liabilities	219,098
Receivables		Customer deposits	98,386
Customer, less allowances of \$312,927		Unearned revenue	34,840
for uncollectible accounts (Light and Power Fund)	3,324,609	Compensated absences	3,150
Accrued interest	50,681	Due to other funds	19,441
Taxes	18,663	Due to primary government	376,047
Other	1,074,010		
Inventories	1,736,452		
Due from other funds	19,441	Total current liabilities	2,733,557
Prepaid expenses	17,808		
Total current assets	28,560,069	Long-term liabilities	
		Compensated absences	153,528
Non-current assets		Net pension liability	10,458,719
Other postemployment benefit asset	1,149,539		
Long-term advances - due from primary government	3,000	Total liabilities	13,345,804
Asset held for sale	980,900		
Land and land improvements	1,395,691		
Construction in progress	5,043,136		
Capital assets being depreciated, net	45,812,710		
Total non-current assets	54,384,976	Net position	
		Invested in capital assets	52,251,537
Total assets	82,945,045	Unrestricted	17,988,604
Deferred outflows of resources - Pensions	640,900	Total net position	S 70,240,141
Deterred outflows of resources - Pensions	640,900	total net position	5 /0,240,141



Revenue and Expenses

Where Does it Go?

For every dollar paid to the utility, **64¢** is spent on purchased power and related transmission costs.

13¢ Capita	I Improvements
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11¢ Distribution & Transmission

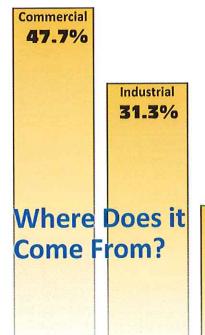
5¢ City Fee

3¢ General Administration

2¢ Customer Accounting

2¢ Public Service

	FYE 2015	FYE 2014
Operating revenues		
Charges for services	\$ 34,652,551	\$ 32,745,945
MISO income	2,481,500	2,600,847
Other	265,290	174,454
Total operating revenues	37,399,341	35,521,246
Operating expenses		
Generation	22,855,173	23,219,126
Distribution	3,530,929	3,355,752
Transmission	406,584	299,449
Customer accounting	568,692	479,851
Public service	513,302	440,260
General administration	834,938	753,148
Fiber	101,209	117,280
WIFI	23,225	-
Other	59,036	60,293
City fee	1,876,047	1,787,315
Depreciation	2,274,546	2,117,293
Total operating expenses	33,043,681	32,629,767
Operating income	4,355,660	2,891,479
Nonoperating revenues		
Rental income	91,226	83,213
Reimbursements	439,170	637,768
Interest income	251,071	342,589
Change in fair value of investments	59,202	60,450
Gain on sale of assets	(428,620)	46,931
Total nonoperating revenue	412,049	1,170,951
Change in net position	4,767,709	4,062,430
Net position, beginning of year, as restated	65,472,432	70,845,490
Net position, end of year	<u>\$ 70,240,141</u>	\$ 74,907,920



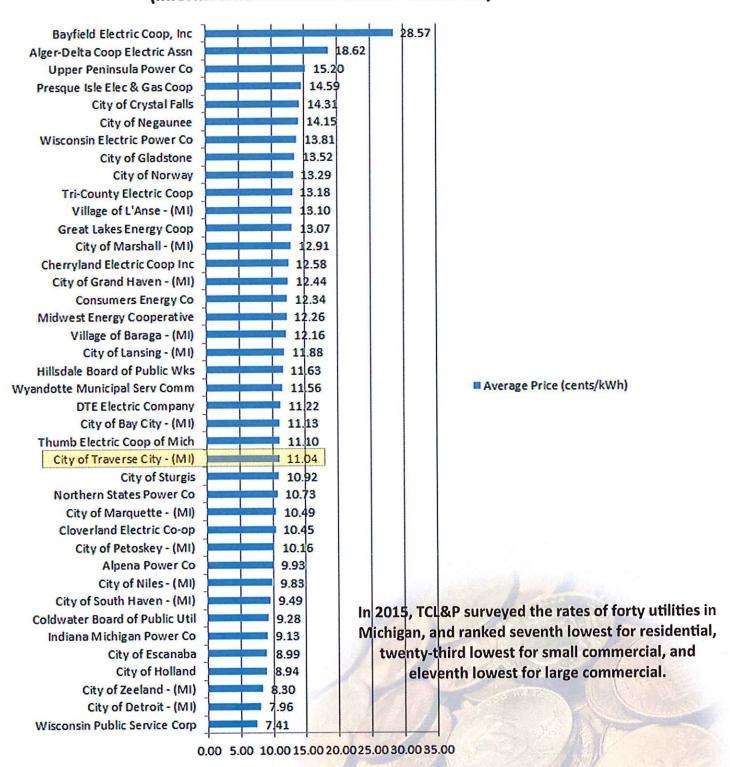
Residential 19.2%

Public Authority 1%

Street Lights & other 319.7 million kilowatt-hours purchased by our customers

Rate Comparison

Average Price (cents/kWh) (Information obtained from EIA - 2014 data)



Financial, Operating & Other Ratios

(Fiscal Years Ending June 30, 2015, 2013, 2011 and 2009)

Ratio Description		2015		2013		2011		2009
FINANCIAL RATIOS								
Revenue per KWH*								
* All Retail Customers	\$	0.109	Ś	0.090	\$	0.086	\$	0.083
* Residential Customers	\$	0.118	-	0.096		0.097	-	0.094
* Commercial Customers	\$	0.118	-	0.099	-	0.094		0.092
* Industrial Customers	\$	0.092	200	0.076	\$	0.070	\$	0.068
Debt to Total Assets	Ė	N/A		N/A		N/A		N/A
Operating Ratio		0.953	_	1.140		1.058		0.946
Current Ratio		10.64		9.58		14.37		13.28
Net income per revenue dollar	\$	0.120		N/A	\$	0.050	\$	0.156
Jncollectible accounts per revenue dollar	\$	0.0011	\$	0.0010	\$	0.0007	\$	0.0018
OPERATING RATIOS	-							
Retail customers per employee		330		305		271		286
Total OM expense per KWH sold	\$	0.096	\$	0.097	\$	0.083	\$	0.070
otal OM expense per retail customer	\$	652	\$	664	\$	682	\$	608
Total power supply expense per kWH sold	\$	0.070	\$	0.073	\$	0.059	\$	0.049
Purchased power cost per KWH	\$	0.070	\$	0.074	\$	0.059	\$	0.049
Retail customers per meter reader		4,986		4,740		5,951		4,732
Distribution OM expense per								
retail customer	\$	283	\$	295	\$	275	\$	226
Distribution expense per								
circuit mile	\$	10,088	\$	9,980	\$	9,363	\$	7,633
Customer accounting, service and								
sales expense per retail customer	\$	46	\$	44	\$	46	\$	47
Administrative and general								
expense per retail customer	\$	67	\$	81	\$	111	\$	94
OTHER RATIOS								
OSHA Incidence Rate		0%		N/A		N/A	N/A	
Energy loss percentage		0.88%		-1.17%		-0.26%	-1.15%	
System Load Factor		49.75%		49.07%		51.37%		50.73%

APPA 10,000-20,000 Customers

2013

0.092 \$ 0.104 \$ 0.095 0.071 0.234 0.863 2.65 0.073 0.0017 399 0.079 400 \$ 0.065 0.061 5,769 155 4,840 \$ 48 143 3.66% 56.10%

Our Board

About Us

Total Customers 12,500

Miles of OH/UG Line 439.5

Total Employees 38

Years in operation...... 102

TCL&P proudly serves Traverse City and parts of Blair, East Bay, Elmwood, Garfield, Paradise and Peninsula Townships. John Taylor, Board Chairman

Jan Geht, Board Vice-Chairman

Robert Spence III, Board Member

Patrick McGuire, Board Member

Jeff Palisin, Board Member

Barbara Budros, City Commissioner

Jim Carruthers, City Commissioner

Penny Hill, Assistant City Manager

Our Administrative Team

Timothy Arends, Executive Director

Stephanie Tvardek, Assistant

Karla Myers-Beman, Controller

Thomas Olney, Manager of Operations & Engineering

Scott Menhart, Manager of Technology & Telecommunications

Rodney Solak, Line Superintendent

Blake Wilson, System Engineer

Mark Watson, Field Engineering Supervisor

Jessica Wheaton, Manager of Energy Services & Key Accounts

Kelli Schroeder, Manager of HR & Communications

